

equinox update



spring 2004 edition

Equinox Information Systems Excels in 2003

2003 WAS ANOTHER GREAT YEAR FOR EQUINOX

2003 was Equinox Information Systems' 18th year in business, and included many highlights. Most notably, 2003 sales were up significantly over 2002, increasing by more than 29%. In addition, 2003 brought...

- **NEW CUSTOMERS** – With more than 150 total customers, Equinox signed up 14 new clients in 2003. New contracts announced in 2003 included purchases the Protector 10 Fraud Management System by Buyer's United, Consolidated Communications of Illinois, NuVox, PowerNet Global, and Telco Group. Contracts were also inked for mediation systems with new customers including Consolidated Communications of Illinois, ETEX, Filer Mutual, Guam Telephone, Ringgold Telephone Company, Supra Telecom, and Telco Group. Several new customers also purchased traffic analysis or CDR administration tools from Equinox, including Consolidated Communications of Illinois, ETEX, Genesis Telecommunications Group, TelAlaska, and Telco Group
- **NEW CONTRACTS** – Through upgrades and new purchases Equinox extended relationships with existing customers including HTC, Logix Communications, NewSouth, PAETEC Communications, Primus UK, The State of Washington, TCAST, and Z-Tel.

- **NEW HONORS** – The Nashville Business Journal identified Equinox as one of the best places to work in Middle Tennessee.
- **NEW PRODUCTS** – Equinox developed several new applications, including a powerful data warehouse and an ad hoc reporting tool which allows carriers to standardize, store, view, and report on call data from multiple network points.
- **NEW RELEASES** – Equinox released new versions of several applications including the industry-leading fraud management system, Protector 10.
- **NEW MILESTONES** – Equinox products and employees reached a number of new milestones in 2003 as well. We celebrated the 15th anniversary of the initial implementation of Protector. In 2003 the average tenure at Equinox among our developers exceeded 11 years, including Dennis Wynne, Vice President of Systems who celebrated his 15th anniversary and Senior Developer David Bastin who marked his 10th with Equinox.

Find out for yourself what is new at Equinox. You cannot do better when it comes to cost-effective solutions that help carriers reduce losses, increase efficiency, launch new products, and improve quality of service. To learn more about our solutions, please contact us at 800-544-8874, +1-615-612-1200, or sales@equinoxis.com, or visit our web site at www.equinoxis.com.

THAT'S THE LATEST FROM EQUINOX; HERE ARE SOME OTHER INTERESTING THINGS YOU MAY NOT KNOW...

- 0:** Number of U.S. commercial sites besides Disneyland and Disney World that have been granted no-fly-zone protection.
- 2:** Number of people per mobile-phone line in the US.
- 4:** Number of US Presidents who never attended college: Grover Cleveland, Abraham Lincoln, Harry S Truman, and George Washington.

- 15:** Times per day the average person laughs.
- 38:** Duration in minutes of the shortest war on record, between Britain and Zanzibar in 1896.
- 130:** Amount in dollars Joe Shuster and Jerry Siegel received in exchange for all rights to the comic-strip character Superman in 1938.



www.equinoxis.com

Equinox Information Systems 1309 Briarville Road Madison TN 37115 USA tel 1(615)612-1200 fax 1(615)612-1205 1 800 544-8874

experience / scope / flexibility / results